

July 15, 2019

Dear Valued Plymold Customer-

As you know, the United States government announced tariffs on approximately \$200 billion worth of imports from China effective September 24, 2018. Those tariffs increased from an initial 10% to 25% effective on May 10, 2019.

As a result of this increase in tariffs, our supply chain has been impacted through imported products and materials. We were able to shield our customers from the initial round of 10% tariffs last fall but we are now receiving double digit surcharges from our vendors on imported products and furniture components.

Effective July 15, 2019, a 12% tariff surcharge will be added to impacted products. Therefore, the invoice may not match your purchase order amount. We feel that this is a transparent and reasonable approach. This is an unprecedented event with some measure of fluidity and the unknown.

With the majority of our products being manufactured in the United States, the impacted products is limited to table bases, wood chairs, and a portion of our metal chair line.

Plymold will strive to communicate additional details as they become available. We hope this helps explain our strategy and ongoing plan. Thank you for your support and patience as this process unfolds.

Sincerely,

Ryan Dahnert
CEO